

OPEN TENDER FOR ENTERING INTO AN
MOU CUM RATE CONTRACT FOR DEVELOPING INSERT TYPE GRINDING
ROLLS AND BULL RING SEGMENTS AT BHEL FOUNDRY

REF: HY/PULV/2013/GR/MOU/02

Date: 08.10.2013

1.0 Introduction

BHEL R.C. Puram, Hyderabad 502032 is a premier manufacturer of pulverisers, predominantly Bowl Mills of Raymond's Design for coal fired thermal power stations. Grinding Rolls and Bull Ring Segments are the critical components in these Bowl Mills between which the coal is crushed.

BHEL had been manufacturing these grinding Rolls and Bull ring segments with various grades of Ni-hard material, since the inception of the mills in BHEL, at its in house foundry. However with the customer demand of higher life rolls, these Ni-hard type grinding rolls are slowly being phased out and currently BHEL is procuring the higher life grinding rolls from the market.

Since BHEL has unutilised capacity in its foundry for making of Grinding Elements and also there is a very good market potential, BHEL intends to start manufacturing the high wear life Grinding rolls at its in house Foundry with necessary help from a technology partner. Towards this aim BHEL intends to enter into a rate contract cum MOU for technical assistance to manufacture these new generation insert type rolls at BHEL

Manufacturer willing to provide the technical assistance to BHEL as well as supply the identified components to BHEL may submit their technical and commercial offers.

2.0 Qualifying Criteria

- 2.1 The supplier should be regular designer and manufacturer of these items for coal pulveriser applications in thermal power plants. The Bidder should be manufacturing these items at their principal works or any other location fully owned by the bidder. (Details of machineries and reference list are to be submitted.)
- 2.2 The details of the experience and the capacity including the financial should be as specified in the technical and the techno-commercial documents attached with this tender.

3.0 Tender Document

The tender document can be downloaded from www.bhel.com or can be obtained from

S.Basu
AGM (Pulverisers Purchase)
BHEL, RC Puram, Hyderabad 502032
Telephone No.: +91 40 2318 2330
E-mail: sbasu@bhelhyd.co.in

4.0 Tender Submission

The completed bids (Both technical and price bids) are to be submitted at the following postal address, positively before the enquiry due date,

Tender-box
C/O Purchase Officer (CMM- Supplier development Cell)
Vendor Complex
BHEL Hyderabad 502032
India

Alternatively the soft copies of the tender may be posted at tenderbox@bhelhyd.co.in. (BHEL prefers the hard copy submission).

Bids received after the due date will not be considered.

5.0 Schedule for receipt and opening of the Bids.

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| (a) | Commencement of issue of tender | 08/10/2013 |
| (b) | Last Date for issue of tender (in person) | 21/11/2013; 11:00 Hrs |
| (c) | Submission of clarifications, if any (by email/ letter) | 21/11/2013; 11:00 Hrs |
| (d) | Last date for pre-bid discussions | 21/11/2013; 11:00 Hrs |
| (e) | Last date for submission of bids (Both Technical and Price bids to be submitted Together) | 22/11/2013; 11:00 Hrs |
| (f) | Date and time of opening of technical bids | 22/11/2013; 14:00 Hrs |
| (g) | Date and time of Price bid opening | Will be informed to Qualified Bidders. |

6.0 Changes

All corrigenda, addenda, amendments, time extensions clarifications, etc. to the tender will be hosted on BHEL website (www.bhel.com) only. Bidders should regularly visit website(s) to keep themselves updated.

7.0 BHEL reserves the right to reject any or all the offers.

8.0 IEM

The following has been allocated as Independent External Monitor for this tender

Shri Kanwarjit Singh, IRS (Retd.)

D-6/11, Ground Floor,

Vasant Vihar,

New Delhi - 110 057

kanwarfeb@gmail.com

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